

## **Mr Sanjeev Sathyapal Chhabra, Trimurti Engineering Works, India**

*This is a transcript of the exclusive interview of Mr Sanjeev Sathyapal Chhabra, Trimurti Engineering Works, India taken on the occasion of World Cashew Convention & Exhibition 2018*

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### **Tell us about your company**

Our company is into manufacturing of machineries, based in Mumbai, which can extract oils; basically after extracting of the cashews, the shell which is waste are used for extracting of oil which is an additional income. Our machineries are used by majority of the cashew shell people in Mangalore, Goa, and Odisha. The oil thus extracted from the machines is being used in automobile, paint and wood industries. I am in the third generation in to this business, earlier we were in the name of Alpine Engineering Works which we have diversified into other company named as Trimurti Engineering Works.

### **What is the market potential for the oil which is extracted from the cashews?**

The oil has a huge demand and the average requirement is 60,000 mts wherein the production is very less. There are many persons who are coming forward to protect this plant and the shells are usually exported to US and Brazil.

### **Where do you procure the raw materials for extracting oil?**

We will buy from the processors because only after extraction of cashews, only the shell is used; moreover, the shells are also imported from African countries and many of the processors have their own CNSL oil plant and machinery.

### **Your views about the WCCE**

It's a good platform to work in and this is the third time I am participating and looking forward to participate in the future events also.